

Foundation Repair Break-Even Calculator

Know the exact revenue and the number of jobs your foundation repair business needs each month just to cover costs. Put in your overhead and average job, and see your break-even point by day, week, and month.

FREE TOOL

FOUNDATION REPAIR

PRINT OR FILL ON SCREEN

BUILT BY FERVOR STUDIO

HOW IT WORKS

The math behind the number

Break-even revenue is your fixed monthly costs divided by your gross margin. Divide that by your average job value and you get the number of jobs you need before your foundation repair business makes a dollar of profit. Change the average job or the margin and the whole target moves, which is the part that surprises most owners.

THE DEFAULTS

Foundation Repair benchmarks for 2026

The worksheet starts from the sourced figures below, so the first number you see is realistic. You then replace each one with your own.

BENCHMARK	TYPICAL VALUE
Average job value	\$5,179
Gross margin	22%
Net profit margin	7%
Median field-tech wage	\$22.14/hr
Payroll burden	30%
Billable utilization	70%
Billed labour rate	\$200/hr

BENCHMARK	TYPICAL VALUE
Close rate	30%
Marketing % of revenue	8%

YOUR WORKSHEET

Fill in your own numbers

Write your figures into the blank column, on paper or on screen. The typical column is only a starting point, so replace it with what your business actually runs.

INPUT	YOUR NUMBER	TYPICAL
Monthly fixed costs (overhead) Rent, insurance, vehicles, software, office and owner wages, ad retainers		\$20,000
Average job value Your blended average		\$5,179
Gross margin % Gross profit as a share of revenue		22%

OUTPUT	HOW IT IS BUILT	YOUR RESULT
Break-even revenue per month	$\text{fixed} / (\text{margin} / 100)$	
Jobs to break even per month	$\text{break-even revenue} / \text{average job}$	
Jobs to break even per week	$\text{monthly jobs} / 4.3$	

WORKED EXAMPLE

A Foundation Repair example

Monthly fixed costs (overhead)	\$20,000
Average job value	\$5,179
Gross margin %	22%
Break-even revenue per month	\$90,909
Jobs to break even per month	18
Jobs to break even per week	5

WHERE THE DEFAULTS COME FROM

U.S. Bureau of Labor Statistics – OEWS Construction Laborers (47-2061), May 2024 (via Occupational Outlook Handbook: Construction Laborers and Helpers)

This Old House – How Much Does Foundation Repair Cost? (2026 Pricing; avg \$5,179, ~\$200/hr labor)

ServiceTitan – Construction Profit Margin (specialty vs. general contractor margins, CFMA benchmarks)

JMCO – 2025 Performance Benchmarks: Construction Companies (CFMA-based gross/net margins by contractor type)

SmartBarrel – Labor Burden in Construction: What It Is & How to Calculate It (25-40% burden ranges)

FieldEdge – Technician Utilization Benchmarks (65-85% billable utilization bands)

ServiceTitan – Data Report: Average Call Booking / Lead Conversion Rates (28% lead-to-booked; estimate-to-job 30-40%)

WebFX – 2026 Home Services Marketing Benchmarks (5-12% of revenue marketing spend)

The default values are directional until source verification clears.

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